

Woodstock Financial Services Limited

2022 annual report

Community Bank Milton & South Coast
ABN 61 105 527 697

Helping our locals build better lives

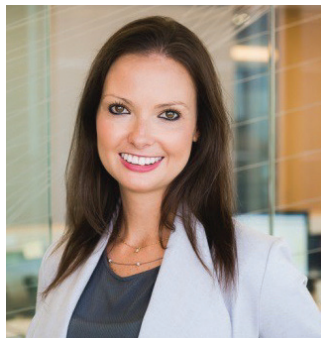


Woodstock Financial Services Ltd
BOARD of DIRECTORS

Helping our locals build better lives



Justine Cox
Director
Board Chair



Laura Bacon
Director
Company Secretary



Wayne Simpson
Treasurer
Non - Director



Donna Payne
Director
Chair - Community
Engagement Committee



Natalee Johnston
Director
Chair - People & Culture
Committee



Lee Manning
Director
Community Engagement
Committee



Katie Macartney
Director
People & Culture
Committee



Gavin Hart
Director
Community Engagement
Committee



Libby Beasley
Board
Executive Support Officer

Notice of Annual General Meeting

Woodstock Financial Services Limited

A.B.N. 61 105 527 697

To be held at 6.00 PM on Wednesday 23rd November 2022

Milton Ulladulla Bowling Club

Ordinary Business

1. Receipt of Annual Report

To receive the Company's Financial Report, the Director's Report and the Auditor's Report for the year ended 30 June 2022.

2. Election of Director/s

To consider, and if thought fit, to pass each of the following resolutions as an ordinary resolution.

Re-election of Director appointed since last Annual General Meeting

- (a) That **LAURA BACON** be elected as a Director of the Company.
- (b) That **GAVIN HART** be elected as a Director of the Company.

Re-election of Director/s retiring by rotation

Under the terms of the Company's Constitution a third of Directors are required to retire by rotation.

- (b) That **JUSTINE COX** be elected as a Director of the Company.
- (c) That **DONNA PAYNE** be elected as a Director of the Company.

Election of new Director/s

n/a

3. Appointment of Auditor

To consider, and if thought fit, pass the following resolution as an ordinary resolution.
That the appointment of **BSP Advisory Group Pty Ltd** as Auditor of the company be approved.

Attending the meeting

All shareholders may attend the Annual General Meeting.

Joint holders: In the case of joint shareholders, all holders may attend the Meeting. If only one holder attends (including by proxy), that shareholder may vote at the Meeting as if that holder were solely entitled to the shares.
If more than one joint holder is present (including by proxy), the joint holder whose name appears first in the register may vote.

Proxy: If you are unable to attend the Meeting, you are entitled to appoint a proxy to attend and vote.
See the attached Proxy Form for information on appointing a proxy.

Corporate shareholder: A corporate shareholder may appoint one or more persons to act as its representative under section 250D of the Corporations Act, but only one representative may exercise the corporate shareholder's powers at any one time.
The company requires written evidence of a representative's appointment to be given to the company before the meeting.

Notice of Annual General Meeting

Voting rights

Each shareholder is entitled to one vote.

For the purposes of voting at the Meeting, shares will be taken to be held by the persons who are registered as shareholders as at 5.00 PM on 23rd November 2022.

By order of the Board

Laura Bacon
Company Secretary
26th October 2022

Explanatory Notes

This information has been included to assist you in making an informed decision about the resolutions proposed at the meeting.

Agenda item 2. Election of Directors

The following information is provided about candidates for election to the Board.

Re-election of Director appointed since last Annual General Meeting

- (a) **LAURA BACON** having been appointed by the Board since the last Annual General Meeting, retires in accordance with the Constitution of the Company, and being eligible, offers herself for election.
- (b) **GAVIN HART** having been appointed by the Board since the last Annual General Meeting, retires in accordance with the Constitution of the Company, and being eligible, offers themselves for election.

Re-election of Director retiring by rotation

Under the terms of the Company's Constitution 2 Directors are required to retire by rotation

- (b) **JUSTINE COX** offers themselves for re-election as a Director of the Company
- (c) **DONNA PAYNE** offers themselves for re-election as a Director of the Company

Election of New Director

No person had offered themselves for election.

Agenda item 3. Appointment of Auditor

Item 3 is an ordinary resolution to seek your approval for the appointment of **BSP Advisory Group Pty Ltd** as the company's Auditor.

The Board has previously received **BSP Advisory Group Pty Ltd** consent to act and written notice of Hales Douglass Pty Ltd nomination as Auditor from a shareholder.

The appointment of **BSP Advisory Group Pty Ltd** requires approval of shareholders under the Corporations Act.

Questions from shareholders

Shareholders are invited to ask questions of the Board. We will endeavour to address questions of general interest to shareholders at the AGM. A summary of the responses to commonly asked questions will be posted on the Company's website.

Shareholders are also invited to ask written questions of the auditor about the content of the Auditor's Report or the conduct of the audit of the financial report to be considered at the AGM. These questions will be passed on to the auditor and a reasonable opportunity will be allowed at the AGM for the auditor or their representative to respond.

To ask a question either:

complete the form below and return it to 83 Princes Highway Milton; or
the registered office c/o Hales Douglass Accountants, 41 Deering Street Ulladulla 2539; or
email your question/s to the Company Secretary at secretary@woodstockfinancialservices.com.au
by 5pm on 16th November 2022

Question 1 is for ☐ Chairman or ☐ Auditor

Question 2 is for ☐ Chairman or ☐ Auditor

Name: _____

Address: _____

Proxy form

Woodstock Financial Services Limited

ABN: 61 105 527 697

All correspondence to:

Woodstock Financial Services Limited

83 Princes Highway

Milton NSW 2538

Enquiries 02 4454 2659

Fax 02 4454 2651

Email secretary@woodstockfinancialservices.com.au

Registered office 41 Deering Street Ulladulla NSW 2539

Name of Shareholder :

Address

Address

.....NSW

☐

Please mark this box with an 'X' if you have made any changes to your address details (see reverse)

Appointment of proxy

I/We being a shareholder/s of Woodstock Financial Services Limited ("the company") and entitled to attend and vote at the 2022 Annual General Meeting (AGM) to be held at Milton Ulladulla Bowling Club on Wednesday 23rd November 2022 at 6.00pm

appoint:

☐

The Chair of the meeting (please mark this box with an 'X')

OR

(Please write the name or position/office of the person or the name of the body corporate that you are appointing as proxy)

or failing the individual or body corporate named, or if no individual or body corporate is named, the Chair of the meeting, as my/our proxy to act generally at the meeting on my/our behalf, including to vote in accordance with the following directions or, if the proxy is left open and to the extent permitted by law, to vote as the proxy chooses at the AGM and, if the meeting is adjourned, when the meeting has been reconvened for business.

Chair to vote open proxies in favour: I/We acknowledge that the Chair of the meeting intends to vote all available open proxies in favour of all items of business.

If you wish to direct your proxy how to vote, please mark your direction in the next section of this form.

VOTING DIRECTIONS TO YOUR PROXY (Please mark with 'X' to indicate your directions)

Ordinary Business	Accept	Decline	Abstain*
Item 1. Receipt of Financial Report, Director's Report and Auditor's Report	Nil	Nil	Nil
Item 2. Receipt of Remuneration Report			
Item 3. Re-election of Laura Bacon as a Director			
Item 4. Re-election of Gavin Hart as a Director			
Item 5. Re-election of Justine Cox as a Director			
Item 6. Re-election of Donna Payne as a Director			

When completing this proxy form, please note that:

- you should indicate an 'X' in only one box for each item of business;
- if the Chair of the meeting is your proxy and you do not mark any of the boxes opposite Item 2, you are directing the Chair to vote in favour of the resolution on item 2 (Remuneration Report). Otherwise, if your proxy is left open for an item of business, your proxy is able to vote as they choose or to abstain from voting on that item, subject to any voting restrictions that may apply to your proxy (further details are provided on the next page). As noted above, the Chair intends to vote all available proxies in favour of each resolution;
- if you mark the "abstain" box for an item of business, you are directing your proxy not to vote on that item, and
- abstentions will not be counted in calculating the required majority on a poll.

SIGNING OF PROXY FORM

This section MUST be signed in accordance with the instructions overleaf to enable your directions to be implemented.

Individual or Shareholder 1	Shareholder 2	Shareholder 3
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Sole Director and
Sole Company Secretary

Director

Director / Company Secretary

Proxy form

HOW TO COMPLETE YOUR PROXY FORM

1. Appointment of Proxy – General Information

A shareholder entitled to attend and vote at the meeting may appoint a proxy to attend and vote on their behalf.

Shareholders should note that:

- all shareholders have the right to appoint a proxy
- a proxy does not have to be a shareholder of Woodstock Financial Services Limited
- a proxy may be an individual or a body corporate, and
- if you hold two or more shares, you may appoint up to two proxies and may specify the proportion or number of votes that each proxy is appointed to exercise.

If you wish to appoint the Chair of the meeting as your proxy, please mark the box with an 'X' to show this appointment. If you wish to appoint another individual as your proxy, please write the name of that person or the person's position or office.

If you wish to appoint a body corporate as your proxy, please write the body corporate's name.

If the appointed proxy (other than the Chair of the meeting) is not in attendance at the meeting, the Chair of the meeting will act as your proxy.

If you have not nominated a proxy, the Chair of the meeting will act as your proxy.

2. Your name and address

This is your name and address as it appears on the company's share register. If this information is incorrect, please mark the box and make the correction on the form. Please note, you cannot change ownership of your shares using this form.

3. Appointment of a proxy

A shareholder entitled to attend and vote at the meeting may appoint one proxy. A proxy need not be a shareholder of the company. A proxy may be an individual or a body corporate.

4. Identity of proxy

If you wish to appoint the Chairman of the Meeting as your proxy, mark the box. If the person you wish to appoint as your proxy is someone other than the Chairman of the Meeting please write the name of that person.

If you leave this section blank, the Chairman of the Meeting will act as your proxy.

5. Voting instructions

You are encouraged to direct your proxy how to vote by placing a mark in one of the boxes opposite each item of business. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses.

If you mark more than one box on an item your vote on that item will be invalid.

6. Signing of proxy form

A proxy appointment is only valid if the proxy form has been signed by the shareholder(s) making the appointment(s). The following rules apply in relation to the signing of proxy forms for joint holdings, proxy forms signed under power of attorney, and proxy forms signed by corporate shareholders:

Individual

If the holding is in one name, the individual shareholder must sign.

Joint holding

If you hold your shares jointly, all shareholders should sign the proxy form. A proxy form signed by the shareholder whose name appears first in the register, but not by the other joint holder(s), will also be accepted as valid.

Power of Attorney

If a proxy form is signed under a power of attorney, you must lodge the original or certified copy of the power of attorney with your proxy form, unless you have previously lodged one of these documents with the company.

Corporate shareholders

Proxy forms for corporate shareholders should be signed in accordance with your company's constitution or the Corporations Act. If a representative of the company is to attend the meeting, the appropriate 'Certificate of Appointment of Corporate Representative' must be produced before admission to the meeting.

Lodgement of your proxy form (related documents)

A proxy appointment for the **2022 Annual General Meeting to be held at Milton Ulladulla Bowling Club on Wednesday 23rd November 2022 at 6.00pm**

This proxy form (and any Power of Attorney under which it is signed) must be received by the company not later than 5.00 PM on **16th November 2022** before the meeting. Any Proxy Form received after that time will not be valid for the scheduled meeting.

Documents may be lodged in any of the following ways:

Post or hand delivery to the company's branch office at 83 Princes Highway Milton NSW 2538

Or the registered office c/o Hales Douglass Accountants, 41 Deering Street Ulladulla 2539

Facsimile - To fax number 02 4454 2651

Electronic lodgement - Email to secretary@woodstockfinancialservices.com.au

Chair's Report

2021/22 has been a year of stabilisation. We have worked hard to continue to build a sustainable business that is **'helping our locals build better lives'** and along the way realised some wins and made some tough decisions. As with any business we are only as good as our team. We'd like you to join us in welcoming new starters Leah Hardaker, Lauren Mackinnon, Alana Dowd and Karla Miotto. We also said goodbye to Kaitlyn Regent, Josh Gunn, Alison McLeod, Amber Barker and Ava Jeffrey. Our team has continued to provide excellent support and service to our customers, in sometimes quite difficult circumstances and I want to take this opportunity to personally thank each and every one for their energy, commitment and consistency in driving our business forward.

Some of my personal highlights from our activity this year include:

- A change in the way we market ourselves as Community Bank Milton & South Coast which reflects our growth strategy and positions us well to achieve greater reach and impact
- Working collaboratively with Ulladulla High School to welcome Harrington Cornock as our Junior Board Observer who brings youth, enthusiasm and a fresh perspective, Harrington is working on a project to support his fellow students to enhance their money management skills and transition to paid employment
- Partnering with Ulladulla Lions Foundation, Community Connect Southern Shoalhaven and Bendigo Bank's Community Enterprise Foundation® to bring to our community 'Better Together' a project designed to connect and strengthen the business and community sectors. A series of co-designed and community led events, resources, and initiatives will help bring this together
- Raising our visibility and brand awareness with the appointment of a social media expert, Karla Miotto, ensuring that as a company we are communicating and connecting with our community more easily
- Our strategic planning sessions have positioned the Board well to make informed decisions that will support growth and sustainability, in particular we reviewed our customer profiles their needs and wants to ensure we resourced the business appropriately

In terms of our key numbers I am pleased to report that:

- Funds Under Management overall now sits at around \$189.5m representing a growth of some \$2.3mil through the period
- Cash Deposits also show an upward trend of 5.2%
- Customer numbers are 4,816 - nearly 5000 locals banking with Community Bank Milton & South Coast
- We employ 11 staff and \$611,000 of our employment expense supports local families and in turn, the local economy

I want to extend our gratitude to Bendigo and Adelaide Bank who continue to evolve and grow to meet the changing needs of our external operating environment. They reported positive results with cash earnings and lending both trending up and are investing in technology, with a focus on improving the customer experience and remaining committed to the Community Bank network. We are fortunate to be part of a national network, and together we are creating a positive impact. You will see from the balance sheet that in the 20/21 financial year collectively we reinvested \$19,339,198.21 back into our Australian communities. This is only possible because of our partnership with Bendigo Bank and a national network of passionate volunteer directors.

As a member of the Community Bank National Council I have had the pleasure of working alongside many Bendigo Bank executives and leaders as we work in partnership with Bendigo Bank, to build on this amazing legacy and position it well for the future. There is no doubt that customer banking behaviours and preferences are changing, which is both challenging and exciting. This year our focus is on:

- Supporting our community through sponsorship and grants that are mutually beneficial
- Achieving growth through increased community engagement
- Mobilizing our team to be able to meet our clients when and where they need us
- Identifying opportunities to collaborate with our national network to improve our efficiency and capitalize on the wins and lessons of our fellow Community Bank companies

Chair's Report

I want to thank you, our shareholders, for trusting us to guide and lead your company. As you know the more people that bank with Community Bank Milton & South Coast, the more we can return to our community and shareholders. I ask you to continue to share our story.

My Board, thank you. Volunteering on our Board is extremely rewarding, but we have also had a number of challenges to tackle. It is in responding to our challenges that our strength is clear, our ability to grow and keep abreast of a rapidly changing market, and set the strategic direction to help our organisation achieve its purpose.

To our People and Culture Committee of Natalee Johnson and Katie McCartney, thank you for supporting our team and providing an environment where they can be at their best. To our Community Engagement Committee of Donna Payne, Lee Manning, and Gavin Hart who we welcomed onto our Board this year. Welcome Gavin. You have worked tirelessly to find new and engaging ways of connecting with our community and paying it forward. We also warmly welcome Michael Ramsden as a Board Associate and thank him for the work he has been doing on the Community Engagement Committee, especially in assisting with the Youth Observer program.

Our final committee is Asset Risk and Compliance which has had some turnover, our focus now goes to bringing in new directors to support us in this area.

To our Treasurer Wayne Simpson, your knowledge, expertise, and support has been invaluable this year in particular. On behalf of the Board thank you for the management and reporting of our financial position, your input ensures our decision making is well informed. We are grateful to have the continued support of a number of past directors through our 'Friends of the Board' program which enables us to draw on the experience and wisdom of previous directors on specific projects or situations. In the past year Richard Nesbit, Matt Dell, Mike Devlin, and Tony Hardman all provided support and guidance at various times. Thank you, your continued support is appreciated.

To my Company Secretary Maxine Minter, who sadly left us to move to the United States, thank you for bringing a fresh approach to strategic planning, governance and task management. We also said goodbye this year to Gaven Dorrell and Mike Devlin, you are missed. Gaven and Mike will join our past directors as Friends of the Board and continue to support us in various ways.

To Laura Bacon who recently joined us to take on the role of Company Secretary, I am looking forward to working with you this year. And finally but by no means least to Libby Beasley, our invaluable Executive Assistant, she is the glue that holds it all together, Libby assists every single director to ensure we meet our commitments. We would not be able to achieve what we do without you Libby.

I look back on 2021/22 as a year of balance, one where we focused on holding steady to ensure that we could capitalise on the opportunities that were coming. I look forward to 2023 as we look to once again grow, evolve and increase our ability to **'help our locals build better lives'**.

JUSTINE COX

Chair

Woodstock Financial Services Ltd

Manager's Report

As Branch Operations Manager of Community Bank Milton & South Coast, I present my Manager's Report for the financial year 2021/2022.

Firstly, I would like to acknowledge our fantastic team that continue to show their dedication to providing the best customer service to our existing and very welcome new customers: Home Lending Specialist – Lauren Mackinnon, Community Lending Associate – Laura Nealon and Caitlin Ferguson, Customer Relationship Officer- Leah Hardaker, Senior Customer Service Officer – Dimity McDonnell, Customer Service Officer – Melanie Barry, Cheryl Hill and Natalie Ryan, Mobile Lending Manager – Alana Dowd. I would like to thank all the staff we have farewelled over the last 12 months in particular Ava Jeffrey who commenced as a Trainee and has now moved to Community Bank Nowra & District which is closer to home.

This year has seen the return of life as we knew it before COVID. Milton has come back to life with businesses reopening and returning to new normal. Caitlin Ferguson returned to the branch on a part-time basis after having her gorgeous baby Hendrix who is now 18 months old and Laura Nealon commenced parental leave as she prepares for the arrival of her new family member. We have also employed three new staff members; Lauren Mackinnon dedicated to home lending, Leah Hardaker dedicated to personal lending and customer support and Alana Dowd as our Mobile Relationship Manager.

With the effects of COVID and the downturn in lending for the area the difficult decision was made to close our Sussex Inlet branch in February 2022. This was made with a heavy heart but necessary to move forward financially and dedicate our resources to Milton branch. The staff that were employed at Sussex Inlet branch relocated to Milton branch and fitted into the team seamlessly. We continue to support our Sussex Inlet customers and community groups and will continue to do so.

With community groups coming together post COVID our community engagement has increased with many sponsorships and donations to our local groups. The staff have had the pleasure of attending many events to support our groups including Netball, Makai Paddlers, Mollymook Ocean Swim, Our Town just to name a few. We look forward to supporting many more groups into the next financial year.

With the merger of Sussex Inlet and Milton branches we saw a downturn in lending by \$3mil however we did see an increase in deposits by 20%.

Our focus going forward will be a growth mentality focussing on deposit growth as interest rates continue to rise. Lending will be a challenge due to the rising interest rates. Bendigo Bank will continue to be competitive in the market and provide customers the best possible outcomes. As a small business we rely on our community to support us so we can continue to support our community and we look forward to **Helping Our Locals Build Better Lives**.

CAROLINE BOLAND

BRANCH OPERATIONS MANAGER

Assets Risk & Compliance Committee Report

The Assets Risk & Compliance (ARC) Committee comprised Mike Devlin as Chair. Post Mike's retirement in January 2022, the Committee was greatly assisted by non-Director and Treasurer Wayne Simpson & Chair Justine Cox, as well as Directors Natalee Johnston and Donna Payne, and Staff member Caroline Boland.

Our Executive Officer Libby Beasley kept meetings, reporting and project delivery on track. As always it is a great team effort.

In the last 12 months ARC Committee key projects included:-

- The oversight of the closure of the Sussex Inlet branch which included the negotiation of the Surrender of Lease with the landlord, organising completion of make good of the premises and coordinating the removal of the ATM, external signs and services to the premises with the assistance of Bendigo Bank. The Community Engagement Committee in liaison with Bendigo Bank assisted in the messaging to the Sussex Inlet community to ensure customers and shareholders that Community Bank Milton & South Coast will continue to support the community of Sussex Inlet through Milton branch. The Committee would like to thank Treasurer Wayne Simpson for his exceptional assistance with this project resulting in fewer costs due to his oversight.
- The refurbishment of Milton branch is ongoing. The branch has been freshly painted internally and plans are underway for the continuation of improvements internally and externally.
- The Risk Register has been reviewed and updated by Director Natalee Johnston who has extensive experience in Risk Management. The Committee would like to thank Natalee for her professional work in this regard. The Financial Delegations Matrix has also been reviewed and updated by the Committee.
- The Committee had oversight for the Lease renewal for Milton branch and liaised with the landlord for continuance of the Lease. The Committee thanks Justine Cox and Mike Devlin for their assistance in this matter.

From the Treasurer

- The results for the year when compared to previous years were impacted by several factors including the payment of COVID related government support payments in the 2020-21 financial year of \$50,0000 and the closure of Sussex Inlet branch impacting costs in the 2021-22 financial year.
- Adjusted revenue for the financial year was down 8%, the main reasons being the lack of growth whilst sourcing the new Mobile Relationship Manager and reduced margin income in the early months of the financial year. The Market Development Fund payment from Bendigo Bank also ceased due to the growth in branch footings and consolidation of the business from Sussex Inlet branch into Milton branch.
- Expenses were impacted by one-off costs associated with breaking the lease at Sussex Inlet branch and removing operations from that site, approximately \$115,000.
- Adjustment of expenses for the Sussex Inlet branch closure and a one-off recruiting cost shows that operational expenses were reduced 15% for the financial year and it is expected that they will further be reduced by 9% in the coming financial year.
- The operating costs for the company have been stabilised and the Sussex Inlet branch closure costs will be paid back within the next trading period. The reduction in costs coupled together with improving interest rate margins augurs well for the next 12 months. It is expected that revenue will grow back to levels achieved in previous years resulting in a profitable year for the company.

The Committee looks forward to a successful financial year ahead with improved governance and insight into the financial position of the business, assisted by experienced Directors in their field. The Committee's aim is to help our locals build better lives by running a profitable business that gives back to our community.

JUSTINE COX

Chair

Woodstock Financial Services Limited

Community Engagement Committee Report

The Community Engagement (CE) Committee comprises Lee Manning (Deputy Chair), Gavin Hart, Michael Ramsden and staff members Caroline Boland and Alana Dowd. This year the committee was also assisted by former directors Maxine Minter and Mike Devlin. Executive Officer Libby Beasley again kept meetings, reporting and project delivery on track.

Former Board member Matt Dell continues to be a true Friend of the Board who deserves a special thank you for his contribution to achieving a \$250,000 grant from Bendigo Bank's Community Enterprise Foundation®. Through the generous donations to the NSW Bushfire Appeal, the grant will help establish the Better Together program, which will benefit our businesses and community members for the next three years.

As Chair of the committee, I acknowledge and thank the team for their contribution and results over the past 12 months, including:

- \$19,000 in local sponsorships, grants and donations were distributed to help our locals build better lives.
- A grant of \$250,000 from Bendigo Bank's Community Enterprise Foundation® to Business Milton Ulladulla. Two years on, the South Coast of NSW is still recovering from the destruction caused by the 2020 bushfires. The grant assists in strengthening the future of the region by supporting the delivery of the Community Connect Southern Shoalhaven Better Together project for 3 years by funding events and activities to strengthen local business and community.
- In November 2021 we hosted a Business Milton Ulladulla Business After Five event at Seeking Serendipity in Milton. Attended by over 50 guests the event was an opportunity for business and community members to network and from those connections we gained two new committee members.
- We welcomed Michael Ramsden to the CE Committee as an Associate Member and Gavin Hart joined the Woodstock Board and the CE committee.
- We said farewell to Board member Maxine Minter who assisted the Committee with key projects including the appointment of Karla Miotto to effectively manage our social media marketing. Maxine & Karla developed a solid Social Media Marketing Plan which is being implemented by Karla, and supported by Board & Committee members and staff.
- We changed the way we market ourselves to Community Bank Milton & South Coast and are well underway with the rebrand of signage and collateral.
- Staff members took a lead role in distribution of \$8,000 in community donations.
- Staff members have increased their participation in community events which we are sponsoring.
- We were accepted into the Australian Government funded Strengthening Business advisory service and are working with advisor Ana De Olivera to strengthen our business outcomes so we can continue to invest in our community.

This year's total of \$269,000 to help our locals build better lives is made possible by the hard work of all the branch staff, Board members, our partners at Bendigo Bank and the continued support of our shareholders and community partners.

DONNA PAYNE

Chair

Community Engagement Committee

People and Culture Committee Report

The People and Culture (P&C) Committee comprises Katie Macartney (Deputy Chair), staff members Alison McLeod (former Branch Manager), Caroline Boland (Branch Operations Manager) and myself, Natalee Johnston (Chair). This year the Committee was also assisted by Directors Justine Cox, Donna Payne and Mike Devlin and Mobile Relationship Manager (MRM) Alana Dowd. Executive Officer Libby Beasley constructed meeting minutes, reports and assisted in the delivery of P&C process and outcomes. The team has worked well together to achieve positive progress during a challenging year.

In the past 12 months the P&C Committee have been assisting staff with the following:

- Communication and then execution of the closure of the Sussex Inlet branch.
- Changes of senior branch staff, and significant staff movements as a result of branch closure and changing structure.
- Overcoming successive audit non-compliance to achieve a positive audit result.
- Change the focus of staff to prioritise generation of opportunities and promote the community story.
- Promotion of a new staff member who has shown significant potential in the home lending space.

The staff have experienced significant disruption over the past 12 months, with senior branch staff changes, closure of Sussex Inlet branch (community response), continued COVID challenges and associated illnesses and audit non-compliance. The BOM, supported by the P&C Committee and Board, provided leadership and enhanced communication and collaboration to enable the staff to overcome the disruptions. Staff have embraced the new focus and are actively engaged in our community, building the profile and brand of our Milton branch. The BOM has facilitated improvement in staff performance, communication and collaboration. This enabled the needed process enhancements to achieve a successful audit.

Staff have now stabilised and are working towards converting opportunities, with positive progress. Throughout all of the challenges this year our staff have continued to excel, receiving numerous recognitions and compliments over the past 12 months. Thank you to Bendigo Bank, Shareholders and Board members for your support of our staff.

The challenges will continue with anti-hawking laws and changes to Bendigo Bank operations. The staff have embraced the community focus, effectively supporting the BOM in the promotion of our Community Bank. The P&C Committee are looking forward to supporting them into the future to continue and improve the positive impact Community Bank Milton & South Coast has on our community.

NATALEE JOHNSTON

Chair

People & Culture Committee

Community Bank Report 2022
BEN Message

July 2022

Community continues to be core to who we are at Bendigo and Adelaide Bank.

With your support, we are enabling community infrastructure to be built, strengthening the arts and culturally diverse communities, improving educational outcomes, and growing healthy places for Australians to live and work. On behalf of the Bank, thank you for continuing to play a vital role in supporting your community.

As we emerge from the pandemic and navigate a shifting economic landscape, the investments our Community Banks make in the future of the communities in which they operate has never been more important.

We are proud that more Australians are choosing to do their banking with Bendigo and Adelaide Bank – and importantly trust us with their financial needs. We are Australia's most trusted bank (Roy Morgan, May 2022), an outcome that you have all contributed to and should feel proud of.

Our purpose has never been more important; we remain committed to continuing to feed into the prosperity of our customers and communities, and not off them.

Your ongoing support as a shareholder is essential to the success of your local community. Together, we will continue to grow sustainably and make a positive impact for generations to come.

Warmest regards,

A handwritten signature in dark ink, appearing to read 'Justine Minne', followed by a large, stylized circular flourish.



Justine Minne
Bendigo and Adelaide Bank

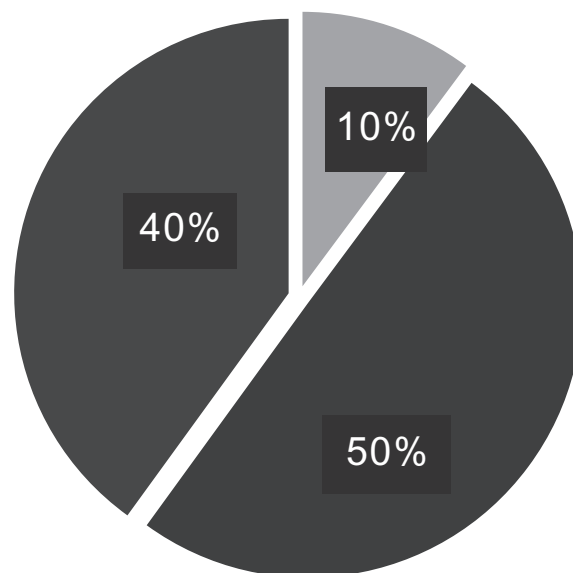
Community Investment

Balance Sheet 2021/22



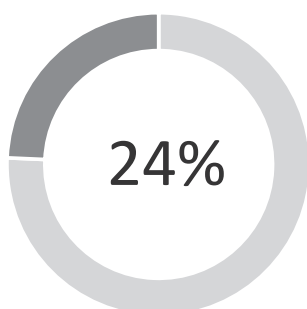
National

	Projects Funded	5728
	Community Project Investment	\$19,339,198.21



Biggest Impact Area

Sport & Recreation



Total Investment

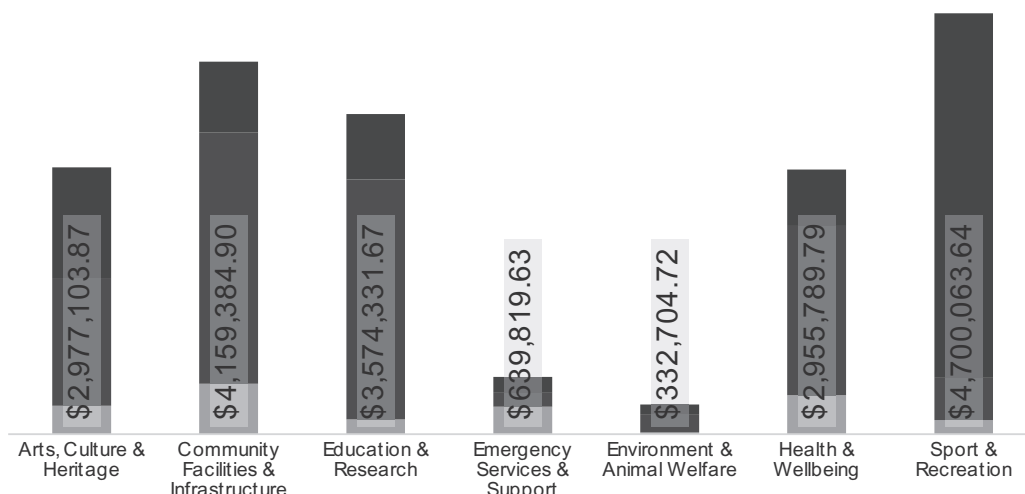
by Theme:

Donations	\$1,966,815.07
Grants	\$9,635,190.97
Sponsorships	\$7,737,192.17

Total Investment

by Sector:

- Donations
- Grant
- Sponsorships



Bendigo and Adelaide Bank Limited, ABN 11 068 049 178 Australian Credit Licence 237879. (1510535-1510853) (09/20)



As a shareholder in your local Community Bank, you are part of this incredible social network that is playing an increasingly important role in the Australian economy.

The Community Bank network was a first mover in Australia with its unique social enterprise model. The first Community Bank opened its doors in 1998, and since then, the network has grown to 307 Community Bank branches.

The network represents a diverse cross-section of Australia with 240 social enterprises, 70,000+ shareholders, 1600+ volunteer directors, 1600+ staff and 905,000 customers located in metro, regional, rural and remote locations across the country. It's not uncommon to visit a country town and see the Community Bank logo affixed to public amenities; at the front of schools, and on the perimeter of sporting clubs – such is the breadth and depth of our investments over the years.

The Community Bank network invests via grants, donations and sponsorships that connect with and care for generations of Australians. Funding programs range from sport, scholarships and school programs, through to community groups, cultural organisations and local councils. The Community Bank influence further extends to facilitating and attracting other partners to help subsidise much needed community projects.

The relationship with the Bank, which has been fashioned out of shared effort, risk and reward, is clearly a philosophy that works. Also supporting the network, is the Community Bank National Council (CBNC), which advocates and influences on behalf of the 240 community enterprises with its partners.

The three strategic pillars of the 22-23 CBNC strategy are to:

- Develop a community network strategy to ensure the ongoing sustainability of our community enterprises
- Advocate for and champion the uniqueness and value of our social enterprises
- Unite the network to leverage our community presence and amplify our community impact

All directors and shareholders should feel proud of the network which has collectively delivered enormous impact in our local communities.

We are community builders and investors with a national presence, whilst still retaining grass roots community connections. It's through this unique point of difference, and the commitment of our directors and shareholders, that we are well positioned to embrace the change that is upon us.

Next year our Community Bank network celebrates 25 years, but in many respects, it's only the beginning for our collective of social enterprises.

Warm regards

Sarah Franklyn
CBNC Chair

Woodstock Financial Services Limited

ABN 61 105 527 697

Financial Statements

For the Year Ended 30 June 2022

Woodstock Financial Services Limited

ABN 61 105 527 697

Contents

For the Year Ended 30 June 2022

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Directors' Report

30 June 2022

The directors present their report for the financial year ended 30 June 2022.

(a) General information

Information on directors

The names, qualifications, experience and special responsibilities of each person who has been a director during the year and to the date of this report are:

Gaven Dorrell Experience	Resigned 31st January 2022 Business Proprietor
Justine Cox Experience Special responsibilities	Leadership Development Coach Business Strategist Chairperson
Suzanne Jones Experience	Resigned 28th July 2021 Non Executive Director & Industry Advisor
Donna Payne Experience	Business Development Manager Department of Regional NSW Illawarra Shoalhaven
Katie Macartney Experience	General Practitioner
Michael Devlin Experience	Resigned 20th January 2022 Business Proprietor, Property & Business Specialist
Lee Manning Experience	Real Estate Agent
Natalee Johnston Experience	Pilot, Safety & Decision Making Consultant
Stuart Emslie Special responsibilities	Resigned 24th November 2021 Secretary to 7th July 2021
Maxine Minter Experience Special responsibilities	Appointed 7th July 2021, Resigned 30th June 2022 Serial Company Founder, Executive Leader, Early Stage Investor Secretary from 7th July 2021 to 19th May 2022
Laura Bacon Experience Special responsibilities	Appointed 19th May 2022 Lawyer, Senior Policy Advisor Secretary from 19th May 2022

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Report

30 June 2022

Information on directors

No Directors have material interests in contracts or proposed contracts with the company.

Principal activities

The principal activities of the Company during the financial year were in providing community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

No significant change in the nature of these activities occurred during the year.

(b) Operating Results

The profit/(loss) of the Company amounted to (\$203,079) (2021: \$(31,503)).

(c) Other items

Significant changes in state of affairs

The Sussex Branch of the business was closed during the year to rationalise the operations of the business and improve cashflow. There have been no other significant changes in the state of affairs of the Company during the year.

Matters or circumstances arising after the end of the year

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

Corporate Governance

The company has implemented various corporate governance practices, which include:

- Director approval of operating budgets and monitoring of progress against these budgets;
- Ongoing Director training; and
- Monthly Director meetings to discuss performance and strategic plans.

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Report

30 June 2022

Meetings of directors

During the financial year, 6 meetings of directors were held. Attendances by each director during the year were as follows:

	Directors' Meetings	
	Number eligible to attend	Number attended
Maxine Minter	6	5
Laura Bacon	1	1
Stuart Emslie	2	-
Gaven Dorrell	3	2
Justine Cox	6	5
Natalee Johnston	6	6
Suzanne Jones	-	-
Donna Payne	6	6
Katie Macartney	6	4
Michael Devlin	3	3
Lee Manning	6	5

Indemnification and insurance of officers and auditors

The company has indemnified all Directors and the Managers in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as Directors or Managers of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance.

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been auditor of Woodstock Financial Services Limited.

Directors' Benefits

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

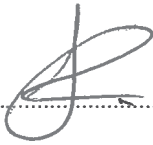
Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2022 has been received and can be found on page 5 of the financial report.


Signed in accordance with a resolution of the Board of Directors:

Directors' Report
30 June 2022

Director:



Director:



Name:

JUSTINE COX

Name:

GAVIN HART.

Dated this 11th day of October 2022



BSP
Advisory

Chartered Accountants • Business Advisory

BSP Advisory Group Pty Ltd
Established 1967

ABN 93 001 950 625



Mark D Burcher
F.C.A. B.Com. JP
Director

John C Nevin
GA, B.Bus (Acc/Mkt),
Grad Dip(ICAA),
Dip FP, JP
Director

Carl Roklitzer
B.Com(Acc)
Dip FP
Director

Woodstock Financial Services Limited

ABN 61 105 527 697

Auditors Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Woodstock Financial Services Limited and Controlled Entities

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2022, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

BSP ADVISORY GROUP

MARK D BURCHER

Partner

11 October 2022

Ulladulla NSW 2539

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Office 1
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Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Profit or Loss and Other Comprehensive Income**For the Year Ended 30 June 2022**

		2022	2021
	Note	\$	\$
Revenue	4	950,637	1,083,461
Employee benefits expense	5	(644,351)	(637,642)
Depreciation and amortisation expense	5	(195,009)	(142,447)
Charitable donations and sponsorship		(17,740)	(23,926)
Administration & other expenses		(352,583)	(310,591)
Finance costs	5	(6,979)	(23,384)
Profit before income tax		(266,025)	(54,529)
Income tax expense	6	62,946	23,026
Profit for the year		<u>(203,079)</u>	<u>(31,503)</u>
Other comprehensive income for the year, net of tax		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u>(203,079)</u>	<u>(31,503)</u>
Earnings per share			
From continuing operations:			
Basic earnings per share (cents)		(27.26)	(4.20)
Diluted earnings per share (cents)		(27.26)	(4.20)

The accompanying notes form part of these financial statements.

Statement of Financial Position

30 June 2022

	Note	2022 \$	2021 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	7	234,343	391,414
Trade and other receivables	8	98,108	86,026
Other financial assets		3,504	3,482
Other assets		12,387	15,545
TOTAL CURRENT ASSETS		348,342	496,467
NON-CURRENT ASSETS			
Property, plant and equipment	9	79,463	509,557
Deferred tax assets		155,517	92,571
Intangible assets	10	-	286
TOTAL NON-CURRENT ASSETS		234,980	602,414
TOTAL ASSETS		583,322	1,098,881
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	11	58,861	50,423
Interest bearing liabilities	12	44,800	74,099
Other provisions		10,804	11,676
Employee benefits	13	31,404	36,239
TOTAL CURRENT LIABILITIES		145,869	172,437
NON-CURRENT LIABILITIES			
Interest bearing liabilities	12	41,273	327,757
Employee benefits	13	12,454	11,882
TOTAL NON-CURRENT LIABILITIES		53,727	339,639
TOTAL LIABILITIES		199,596	512,076
NET ASSETS		383,726	586,805
EQUITY			
Issued capital	14	745,003	745,003
Retained earnings		(361,277)	(158,198)
TOTAL EQUITY		383,726	586,805

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Changes in Equity
For the Year Ended 30 June 2022**2022**

	Note	Share Capital	Accumulated Losses
		\$	\$
Balance at 1 July 2021		745,003	(158,198)
Profit after income tax expense		-	(203,079)
Dividends paid		-	-
Balance at 30 June 2022		<u>745,003</u>	<u>(361,277)</u>

2021

	Note	Share Capital	Accumulated Losses
		\$	\$
Balance at 1 July 2020		745,003	(81,695)
Profit after income tax expense		-	(31,503)
Dividends paid		-	(45,000)
Balance at 30 June 2021		<u>745,003</u>	<u>(158,198)</u>

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Cash Flows
For the Year Ended 30 June 2022

	Note	2022 \$	2021 \$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Cash receipts in the course of operations		1,034,455	1,192,443
Cash payments in the course of operations		(1,047,305)	(985,432)
Interest received		578	2,719
Interest paid		(6,979)	(23,384)
GST remitted to ATO		(57,408)	(73,367)
Net cash provided by operating activities	21	<u>(76,659)</u>	<u>112,979</u>
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of plant and equipment		-	(4,626)
Net cash used by investing activities		<u>-</u>	<u>(4,626)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repayment of borrowings		(80,412)	(77,036)
Dividends paid		-	(45,000)
Net cash used by financing activities		<u>(80,412)</u>	<u>(122,036)</u>
Net increase/(decrease) in cash and cash equivalents held		(157,071)	(13,683)
Cash and cash equivalents at beginning of year		<u>391,414</u>	<u>405,097</u>
Cash and cash equivalents at end of financial year	7	<u><u>234,343</u></u>	<u><u>391,414</u></u>

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements

For the Year Ended 30 June 2022

The financial report covers Woodstock Financial Services Limited ('the Company'). Woodstock Financial Services Limited is a for-profit Company limited by shares, incorporated and domiciled in Australia.

The financial report was authorised for issue by the Directors on 26 September 2022.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These financial statements and associated notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The company has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current reporting period.

Notes to the Financial Statements

For the Year Ended 30 June 2022

2 Summary of Significant Accounting Policies

(a) Income Tax

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred tax is provided on temporary differences which are determined by comparing the carrying amounts of tax bases of assets and liabilities to the carrying amounts in the financial statements.

Deferred tax is not provided for the following:

- The initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and losses can be utilised.

Current tax assets and liabilities are offset where there is a legally enforceable right to set off the recognised amounts and there is an intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset where there is a legal right to set off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax is recognised as income or an expense and included in profit or loss for the period except where the tax arises from a transaction which is recognised in other comprehensive income or equity, in which case the tax is recognised in other comprehensive income or equity respectively.

Notes to the Financial Statements

For the Year Ended 30 June 2022

2 Summary of Significant Accounting Policies

(b) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates. All revenue is stated net of the amount of goods and services tax (GST).

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

All revenue is stated net of the amount of goods and services tax (GST).

(c) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

Notes to the Financial Statements

For the Year Ended 30 June 2022

2 Summary of Significant Accounting Policies

(d) Property, Plant and Equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated over the estimated useful life of the asset as follows:

<i>Class of Asset</i>	<i>Depreciation Rate</i>
Buildings & Improvements	10% Prime Cost
Plant & Equipment	30% Prime Cost

Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Recoverable amount of assets.

Recoverable amount of assets

At each reporting date, the company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

The depreciation rates used for each class of depreciable asset are shown below:

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

(e) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Loans and receivables

Notes to the Financial Statements

For the Year Ended 30 June 2022

2 Summary of Significant Accounting Policies

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The Company's trade and most other receivables fall into this category of financial instruments.

Discounting is omitted where the effect of discounting is considered immaterial.

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable.

(f) Intangible Assets

Research and development

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(g) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

(h) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than twelve months after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date regardless of the classification of the liability for measurement purposes under AASB 119.

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements

For the Year Ended 30 June 2022

2 Summary of Significant Accounting Policies

(i) Share Capital

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

3 Critical Accounting Estimates and Judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

4 Revenue and Other Income

Revenue from continuing operations

Finance income includes all interest-related income, other than those arising from financial assets at fair value through profit or loss. The following amounts have been included in the finance income line in the statement of profit or loss and other comprehensive income for the reporting periods presented:

	2022	2021
	\$	\$
Revenue		
- Sales Revenue	950,059	1,030,743
	<u>950,059</u>	<u>1,030,743</u>
Finance income		
- Interest received	578	2,719
- Cash Flow Boost	-	50,000
	<u>578</u>	<u>52,719</u>
Total Revenue	<u><u>950,637</u></u>	<u><u>1,083,462</u></u>

5 Result for the Year

The result for the year was derived after charging the following items:

	2022	2021
	\$	\$
Finance Costs		
- interest expense	6,979	23,384
	<u>6,979</u>	<u>23,384</u>
Employee Benefits Expense		
- wages and salaries	549,706	576,810
- superannuation costs	55,070	53,869
- workers' compensation costs	1,346	1,498

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements
For the Year Ended 30 June 2022**5 Result for the Year**

- other costs

38,229

5,465

644,351

637,642

Depreciation of non-current assets:

- buildings

14,688

28,982

- plant and equipment

180,035

108,062

Amortisation of non-current assets:

- intangibles

286

5,404

195,009

142,448

Bad Debts

- Bad debts expense

1,093

309

1,093

309

6 Income Tax Expense

(a) The major components of tax expense (income) comprise:

2022**2021**

\$

\$

Deferred tax expense

Origination and reversal of temporary differences

(62,946)

(23,025)

Income tax expense for continuing operations

(62,946)

(23,025)

(62,946)

(23,025)

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements**For the Year Ended 30 June 2022****6 Income Tax Expense**

(b) Reconciliation of income tax to accounting profit:

	2022	2021
	\$	\$
Profit before tax	(266,025)	(54,529)
Tax Payable	(66,506)	(14,178)
Add:		
Tax effect of:		
- Recognition of Deferred Tax Assets arising from exempt covid support payments	-	(13,000)
- non deductible expenditure	-	358
- Change in tax rates within deferred tax assets	3,560	3,795
	(62,946)	(23,025)
Less:		
Tax effect of:		
Income tax expense	(62,946)	(23,025)

7 Cash and cash equivalents

	2022	2021
	\$	\$
Cash at bank and in hand	234,343	391,414
	234,343	391,414

Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

	2022	2021
	\$	\$
Cash and cash equivalents	234,343	391,414
Balance as per statement of cash flows	234,343	391,414

8 Trade and other receivables

	2022	2021
	\$	\$
CURRENT		
Trade receivables	98,108	86,026

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements**For the Year Ended 30 June 2022****8 Trade and other receivables**

	2022	2021
	\$	\$
Total current trade and other receivables	<u>98,108</u>	<u>86,026</u>

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

9 Property, plant and equipment

	2022	2021
	\$	\$
Plant and equipment		
At cost	-	164,180
Accumulated depreciation	-	(135,607)
Total plant and equipment	<u>-</u>	<u>28,573</u>
Leasehold Improvements		
At cost	-	345,412
Accumulated amortisation	-	(229,832)
Total leasehold improvements	<u>-</u>	<u>115,580</u>
Right of Use Asset		
At cost	223,783	621,818
Accumulated depreciation	(144,320)	(256,414)
Total Right of Use Asset	<u>79,463</u>	<u>365,404</u>
Total plant and equipment	<u>79,463</u>	<u>509,557</u>
Total property, plant and equipment	<u>79,463</u>	<u>509,557</u>

Notes to the Financial Statements

For the Year Ended 30 June 2022

9 Property, plant and equipment

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Leasehold improvement s \$	Right of Use Asset \$	Total \$
Year ended 30 June 2022				
Balance at the beginning of year	28,573	115,580	365,404	509,557
Derecognition on exit	-	-	(235,371)	(235,371)
Depreciation & amortisation expense	(28,573)	(115,580)	(50,570)	(194,723)
Balance at the end of the year	-	-	79,463	79,463
	Plant and Equipment \$	Leasehold improvement s \$	Right of Use Asset \$	Total \$
Year ended 30 June 2021				
Balance at the beginning of year	60,988	144,562	280,350	485,900
Additions	4,626	-	156,074	160,700
Depreciation & amortisation expense	(37,041)	(28,982)	(71,020)	(137,043)
Balance at the end of the year	28,573	115,580	365,404	509,557

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements
For the Year Ended 30 June 2022**10 Intangible Assets**

	2022	2021
	\$	\$
Franchise Fee		
At cost	-	95,657
Less accumulated amortisation	-	(95,371)
Total Intangibles	-	286

11 Trade and other payables

CURRENT		
Unsecured liabilities		
Trade payables	6,833	12,655
Credit Cards	248	1,111
Dividends Payable	7,327	7,327
GST payable	29,315	23,557
Sundry payables	4,488	9,187
Accrued expenses	3,000	2,893
Payroll Liabilities	7,650	14,680
Provision for tax	-	(20,987)
	<u>58,861</u>	<u>50,423</u>
	<u>58,861</u>	<u>50,423</u>

All amounts are short term and the carrying values are considered to be a reasonable approximation of fair value.

Woodstock Financial Services Limited

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Notes to the Financial Statements**For the Year Ended 30 June 2022****12 Borrowings****CURRENT**

Unsecured liabilities:

Lease liability unsecured

44,800 65,576

44,800 65,576

Secured liabilities:

Chattel Mortgage

- 8,523

- 8,523

Total current borrowings

44,800 74,099

NON-CURRENT

Unsecured liabilities:

Lease Liability Unsecured

41,273 313,922

41,273 313,922

Secured liabilities:

Chattel Mortgage

- 13,835

- 13,835

Total non-current borrowings

41,273 327,757

Total borrowings

86,073 401,856

(a) The carrying amounts of non-current assets pledged as collateral for liabilities are:**2022 2021****\$ \$**

First Mortgage:

- plant & equipment (motor vehicles)

- 17,877

The chattel mortgage was secured by a first registered mortgage over the motor vehicles owned by the Company.

13 Employee Benefits**2022 2021****\$ \$**

Current liabilities

Long service leave

18,846 23,991

Annual leave

12,558 12,248

31,404 36,239

Woodstock Financial Services Limited

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Notes to the Financial Statements**For the Year Ended 30 June 2022****13 Employee Benefits**

	2022	2021
	\$	\$
Non-current liabilities		
Long Service Leave	12,454	11,882
	<u>12,454</u>	<u>11,882</u>

14 Issued Capital

	2022	2021
	\$	\$
750 000 Ordinary shares fully paid of \$1 each	750,000	750,000
Less preliminary expenses	(4,997)	(4,997)
Total	<u>745,003</u>	<u>745,003</u>

15 Leasing Commitments**(a) Finance leases**

	2022	2021
	\$	\$
Minimum lease payments:		
- not later than one year	44,800	74,099
- between one year and five years	41,273	313,922
- later than 5 years	-	-
Minimum lease payments	<u>86,073</u>	<u>388,021</u>

Finance leases are in place for business premises and normally have a term between 3 and 5 years. The leases have terms of renewal but no purchase option or escalation clauses. Renewals are at the option of the entity holding the lease.

16 Financial Risk Management

The Company is exposed to a variety of financial risks through its use of financial instruments.

The Company's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets.

The Company does not speculate in financial assets.

The most significant financial risks to which the Company is exposed to are described below:

Specific risks

- Market risk - interest rate risk

Notes to the Financial Statements

For the Year Ended 30 June 2022

16 Financial Risk Management

- Credit risk
- Liquidity risk

Financial instruments used

The principal categories of financial instrument used by the Company are:

- Trade receivables
- Cash at bank
- Trade and other payables
- Interest bearing liabilities

Objectives, policies and processes

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

Specific information regarding the mitigation of each financial risk to which the Company is exposed is provided below.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

(i) Interest rate risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings.

The Company is exposed to interest rate risk as funds are borrowed at floating rates.

The following table illustrates the sensitivity of the net result for the year and equity to a reasonably possible change in interest rates of +2.00% and -2.00% (2021: +2.00%/-2.00%), with effect from the beginning of the year. These changes are considered to be reasonably possible based on observation of current market conditions and economist

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements

For the Year Ended 30 June 2022

16 Financial Risk Management reports.

The calculations are based on the financial instruments held at each reporting date. All other variables are held constant.

	2022		2021	
	+2.00%	-2.00%	+2.00%	-2.00%
	\$	\$	\$	\$
Net Profit	-	-	447	(447)
Equity	-	-	447	(447)

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The Company's exposure to credit risk is limited to Australia by geographic area. None of the assets of the Company are past due (2021: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due. The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Balance Sheet and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	Gross amount	Past due and impaired	Within initial trade terms
	\$	\$	\$
2022			
Trade and term receivables	98,108	-	98,108
Cash Assets	234,343	-	234,343
Total	332,451	-	332,451
2021			
Trade and other receivables	86,026	-	86,026
Cash assets	391,414	-	391,414
Total	477,440	-	477,440

17 Dividends

	2022	2021
	\$	\$
The following dividends were declared and paid:		
Final franked ordinary dividend of 6 cents per share	-	45,000

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements For the Year Ended 30 June 2022

17 Dividends

No dividends were proposed prior to financial statements being authorised for issue.

18 Remuneration of Auditors

	2022	2021
	\$	\$
Remuneration of the auditor for:		
- auditing or reviewing the financial statements	4,562	4,420

19 Contingencies

In the opinion of the Directors, the Company did not have any contingencies or commitments at 30 June 2022 not otherwise disclosed in the financial statements (30 June 2021: None).

20 Related Parties

The names of directors who have held office during the financial year and their shareholdings are:

(a)

	2022	2021
Name	No.	No.
Justine Cox	4,000	-
Matt Dell	-	2,000
Lee Manning (held jointly)	2,000	2,000
Suzanne Jones	1,500	1,500
Gaven Dorrell	5,000	5,000
Alison Murray	-	5,000
	12,500	15,500

Each share held has a paid up value of \$1 and is fully paid.

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements For the Year Ended 30 June 2022

21 Cash Flow Information

(a) Reconciliation of result for the year to cash flows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2022	2021
	\$	\$
Profit after income tax	(203,079)	(31,503)
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:		
- amortisation	286	5,404
- depreciation	195,009	137,043
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(9,232)	10,722
- increase/(decrease) in trade and other payables	8,438	27,116
- (increase)/decrease in deferred tax assets	(62,946)	(23,029)
- increase/(decrease) in provisions & employee benefits	(5,135)	(12,774)
Cash flow from operations	<u>(76,659)</u>	<u>112,979</u>

22 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

23 Company Details

The registered office of the company is:

Woodstock Financial Services Limited
41 Deering Street
Ulladulla NSW 2539

The principal place of business is:

Milton Branch
83 Princes Highway
Milton NSW 2538

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Declaration

The directors of the Company declare that:

1. the financial statements and notes for the year ended 30 June 2022 are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards, which, as stated in accounting policy note 2 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and
 - b. give a true and fair view of the financial position and performance of the Company;
2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director



Name

JUSTINE COX

Director



Name

GAVIN HART

Dated this 11th day of October 2022



BSP
Advisory

Chartered Accountants • Business Advisory

BSP Advisory Group Pty Ltd
Established 1967

ABN 93 001 950 625



Mark D Burcher
F.C.A. B.Com. JP
Director

John C Nevin
CA, B.Bus (Acc/Mkt),
Grad Dip(ICAA),
Dip FP, JP
Director

Carl Roklitzer
B.Com(Acc)
Dip FP
Director

INDEPENDENT AUDITOR'S REPORT

Woodstock Financial Services Limited

ABN 61 105 527 697

Opinion

We have audited the financial report of the Woodstock Financial Services Limited (the Entity), which comprises the statement of financial position as at 30 June 2022, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the declaration by those charged with governance.

In our opinion, the accompanying financial report presents fairly, in all material respects, (or gives a true and fair view of) the financial position of the Entity as at 30 June 2022, and (of) its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Those charged with governance are responsible for the other information. The other information comprises the information included in the Entity's annual report for the year ended 30 June 2022, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

BSP ADVISORY GROUP



MARK D BURCHER

Partner

Dated this 11th day of October 2022
Ulladulla NSW 2539

Notes

Notes





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